

CONSOLIDATED FINANCIAL STATEMENTS

**SEPTEMBER** 30, 2011 and 2010



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# **INDEPENDENT AUDITORS' REPORT**

Board of Trustees Huntington's Disease Society of America, Inc. New York, New York

We have audited the accompanying consolidated statement of financial position of the Huntington's Disease Society of America, Inc. (the "Society") as of September 30, 2011 and 2010, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended. These financial statements are the responsibility of the Society's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements enumerated above present fairly, in all material respects, the financial position of the Huntington's Disease Society of America, Inc. as of September 30, 2011 and 2010, and the related statements of activities, functional expenses, and cash flows for the years then ended, in conformity with accounting principles generally accepted in the United States of America.

New York, New York

Eisner Amper LLP

April 13, 2012

# **Consolidated Statements of Financial Position**

	Septe	ember 30,
	2011	2010
ASSETS		
Cash and cash equivalents	\$ 2,635,987	\$ 2,683,194
Investments, at fair value	611,868	717,976
Contributions receivable, net	492,196	1,375,452
Pledges receivable, net	29,616	33,691
Prepaid expenses and deposits	134,265	172,751
Cash surrender value of life insurance	120,756	116,018
Property and equipment, net	<u>68,435</u>	27,098
	<u>\$ 4,093,123</u>	<u>\$ 5,126,180</u>
LIABILITIES		
Accounts payable and accrued expenses	\$ 396,402	\$ 363,024
Accrued compensation	204,922	216,709
Grants payable	800,600	1,905,000
Deferred rent	107,933	114,890
Obligation under capital lease	26,911	
Deferred revenue	104,972	224,559
Total liabilities	<u>1,641,740</u>	2,824,182
Commitments (Note I)		
NET ASSETS:		
Unrestricted:		
Undesignated	445,071	815,339
Board-designated	443,603	443,603
	888,674	1,258,942
Temporarily restricted	1,312,709	793,056
Permanently restricted	250,000	250,000
Total net assets	2,451,383	2,301,998
	<u>\$ 4,093,123</u>	\$ 5,126,180

# Consolidated Statement of Activities Year Ended September 30, 2011

(with summarized financial information for 2010)

	University of a de-	Temporarily	Permanently	Septen	Ended nber 30,
	Unrestricted	Restricted	Restricted	2011	2010
Support and revenue: Public donations	\$ 1,872,281	\$ 480,885		\$ 2,353,166	\$ 2,383,654
Foundation grants and corporate contributions	474,443	702,369		1,176,812	2,731,885
Federal campaign	286,983	,		286,983	233,299
Investment income	8,795	2,508		11,303	16,555
Sales of materials	17,289			17,289	23,418
Donated services	138,714			138,714	191,407
Other	40,486			40,486	2,532
Total support and revenue before restrictions	2,838,991	1,185,762		4,024,753	5,582,750
Net assets released from restrictions	666,109	(666,109)		0	
Total support and revenue	3,505,100	519,653		4,024,753	5,582,750
Expenses:					
Program services:					
Research	557,768			557,768	569,877
Family services	2,056,082			2,056,082	2,142,322
Education Chapter development	1,495,440			1,495,440	1,343,630
Chapter development	<u>1,192,137</u>			<u>1,192,137</u>	1,629,341
	5,301,427			5,301,427	5,685,170
Supporting services:					
Management and general	835,282			835,282	828,483
Fund-raising	<u>1,468,176</u>			<u>1,468,176</u>	<u>1,604,126</u>
	2,303,458			2,303,458	2,432,609
Total expenses	7,604,885			7,604,885	8,117,779
Change in net assets before non- operating income	(4,099,785)	519,653		(3,580,132)	(2,535,029)
Non-operating income: Special events:					
Gross receipts	4,451,866			4,451,866	3,754,438
Less: direct costs	(722,349)			(722,349)	<u>(686,952</u> )
Net income from special events	3,729,517			3,729,517	3,067,486
Change in net assets Net assets - beginning of year	(370,268) 1,258,942	519,653 793,056	<u>\$ 250,000</u>	149,385 <u>2,301,998</u>	532,457 1,769,541
Net assets - end of year	<u>\$ 888,674</u>	<u>\$ 1,312,709</u>	<u>\$ 250,000</u>	<u>\$ 2,451,383</u>	\$ 2,301,998

# Consolidated Statement of Activities Year Ended September 30, 2010

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Ourse and an elementary				
Support and revenue: Public donations	\$ 1,923,928	\$ 459,726		\$ 2,383,654
Foundation grants and corporate contributions Federal campaign	2,441,485 233,299	290,400		2,731,885 233,299
Investment income Sales of materials	3,282 23,418	13,273		16,555 23,418
Donated services Other	191,407 2,532			191,407 2,532
Total support and revenue	4 040 054	700 000		5 500 750
before restrictions	4,819,351	763,399		5,582,750
Net assets released from restrictions	1,005,279	(1,005,279)		0
Total support and revenue	5,824,630	(241,880)		5,582,750
_				
Expenses:				
Program services: Research	569,877			569,877
Family services	2,142,322			2,142,322
Education	1,343,630			1,343,630
Chapter development	1,629,341			1,629,341
	5,685,170			5,685,170
Supporting services				
Management and general	828,483			828,483
Fund-raising	1,604,126			1,604,126
	2,432,609			2,432,609
Total expenses	8,117,779			8,117,779
Change in net assets before non- operating income	(2,293,149)	(241,880)		(2,535,029)
Non-operating income: Special events:				
Gross receipts	3,754,438			3,754,438
Less: direct costs	(686,952)			(686,952)
Net income from special events	3,067,486			3,067,486
Change in net assets Net assets - beginning of year	774,337 484,605	(241,880) 1,034,936	\$ 250,000	532,457 1,769,541
Net assets - End of year	<u>\$ 1,258,942</u>	<u>\$ 793,056</u>	\$ 250,000	\$ 2,301,998

# Consolidated Statement of Functional Expenses Year Ended September 30, 2011 (with summarized financial information for 2010)

		Program Services				Supp	porting Servi			
		Family		Chapter	Total Program	Management and	Fund-	Total Supporting		xpenses
	Research	Services	Education	Development	Services	General	Raising	Services	2011	2010
Salaries and related expenses: Salaries Payroll taxes and employee benefit	\$ 133,082 37,901	\$ 366,780 104,456	\$ 383,911 109,335	\$ 544,543 155,082	\$ 1,428,316 406,774	\$ 248,309 70,717	\$ 394,446 112,335	\$ 642,755 183,052	\$ 2,071,071 589,826	\$ 2,250,959 561,933
Total salaries and related expenses	170,983	471,236	493,246	699,625	1,835,090	319,026	506,781	825,807	2,660,897	2,812,892
Other expenses:										
Office supplies Telephone Postage and shipping Rent and occupancy charges Printing and publications Conferences, meetings and travel Insurance Prizes, gifts and products sold Professional services Research grants and other awards	3,919 7,874 68 28,371 253 40,006 2,485 6,939 24,016	8,378 12,152 10,571 28,371 8,907 44,605 6,849 21,187 405,461 1,010,600	7,783 12,226 61,911 28,371 171,574 239,203 7,169 213,185 218,682	25,111 52,810 29,483 86,601 49,615 31,363 10,168 8,076 102,676 5,000	45,191 85,062 102,033 171,714 230,349 355,177 26,671 249,387 750,835 1,015,600	52,642 31,212 39,298 34,713 25,786 55,721 4,637 5,697 31,712	12,681 10,158 38,983 28,371 129,103 64,383 7,366 462,355 77,443	65,323 41,370 78,281 63,084 154,889 120,104 12,003 468,052 109,155	110,514 126,432 180,314 234,798 385,238 475,281 38,674 717,439 859,990 1,015,600	133,252 148,871 172,200 236,261 368,704 534,837 36,167 840,471 951,944 1,278,800
Equipment rental  Donated services and materials	6,414	6,414	6,549	9,642	29,019	12,710	7,825	20,535	49,554	74,508
Bad debt expense Other	254,364 2,570 9,506	1,440 7,084 <u>12,827</u>	1,800 7,415 <u>26,326</u>	38,625 10,517 <u>32,273</u>	296,229 27,586 80,932	75,824 4,796 <u>127,205</u>	7,618 115,109	75,824 12,414 <u>242,314</u>	372,053 40,000 323,246	191,407 126,201 199,336
Total expenses before depreciation and amortization	557,768	2,056,082	1,495,440	1,191,585	5,300,875	820,979	1,468,176	2,289,155	7,590,030	8,105,851
Depreciation and amortization				552	552	14,303	0	14,303	14,855	11,928
	\$ 557,768	\$ 2,056,082	\$ 1,495,440	<u>\$ 1,192,137</u>	\$ 5,301,427	\$ 835,282	<u>\$ 1,468,176</u>	\$ 2,303,458	\$ 7,604,885	\$ 8,117,779

# Consolidated Statement of Functional Expenses Year Ended September 30, 2010

			Program Services					Supporting Services									
	Re	search		nily vices	E	ducation		Chapter relopment	Total Program Services		nagement and General		Fund- aising		Total upporting Services		tal enses
Salaries and related expenses: Salaries Payroll taxes and employee benefit	\$	87,814 21,923		5,589 8,784	\$	402,702 100,531	\$	723,334 180,574	\$ 1,529,439 381,812	\$	346,538 86,510	\$	374,982 93,611	\$	721,520 180,121		50,959 61,933
Total salaries and related expenses		109,737	39	4,373		503,233		903,908	1,911,251		433,048		468,593		901,641	2,8	12,892
Other expenses:																	
Office supplies		5,447		9,790		21,346		42,350	78,933		43,224		11,095		54,319	1:	33,252
Telephone		8,533	1	4,872		13,521		85,887	122,813		14,723		11,335		26,058	1-	48,871
Postage and shipping		69		3,094		37,954		39,574	80,691		51,436		40,073		91,509	1	72,200
Rent and occupancy charges		27,929	2	9,528		27,928		91,333	176,718		31,615		27,928		59,543	2	36,261
Printing and publications				9,127		114,082		55,437	178,646		36,625		153,433		190,058	30	68,704
Conferences, meetings and travel		17,956	6	3,207		255,984		83,870	421,017		44,901		68,919		113,820	5	34,837
Insurance		1,361		5,080		6,239		11,725	24,405		5,369		6,393		11,762	;	36,167
Prizes, gifts and products sold			2	9,460		122,344		37,534	189,338		48,242		602,891		651,133	8	40,471
Professional services		48,227	44	6,551		170,900		161,428	827,106		42,408		82,430		124,838	9	51,944
Research grants and other awards		188,800		0,000					1,278,800								78,800
Equipment rental		6,937		6,822		30,088		12,562	56,409		10,306		7,793		18,099		74,508
Donated services and materials		149,925						24,100	174,025		17,382				17,382		91,407
Bad debt expense		4,923		7,694		22,578		40,554	85,749		19,428		21,024		40,452		26,201
Other		33	2	2,724		17,433		37,639	 77,829		19,288		102,219		121,507	1	99,336
Total expenses before depreciation and																	
amortization	;	569,877	2,14	2,322	•	1,343,630		1,627,901	5,683,730		817,995	1	,604,126	2	2,422,121	8,1	05,851
Depreciation and amortization								1,440	 1,440		10,488				10,488		11,928
	\$	<u>569,877</u>	\$ 2,14	2,322	\$ ^	1,343,630	\$	1,629,341	\$ 5,685,170	\$	828,483	\$ 1	,604,126	\$ 2	2,432,60 <u>9</u>	\$ 8,1	17,77 <u>9</u>

# **Consolidated Statements of Cash Flows**

	Year Ended September 30,			
		2011		2010
Cash flows from operating activities:				
Change in net assets	\$	149,385	\$	532,457
Adjustments to reconcile change in net assets to net cash used in	•	0,000	*	00=, .0.
operating activities:				
Depreciation and amortization		14,855		11,928
Provisions for bad debts		40,000		126,201
Realized losses (gains) on investments		674		(3,243)
Unrealized losses on investments		159		10,456
Donated investments		(22,506)		(258,407)
Changes in:		(22,000)		(200,407)
Contributions receivable, net		843,256		(302,570)
Pledges receivable, net		4,075		6,428
Prepaid expenses and deposits		38,486		(24,552)
Cash surrender value of life insurance		(4,738)		(5,180)
Accounts payable and accrued expenses		33,378		(181,925)
Accrued compensation		(11,787)		(58,080)
Grants payable		(11,707)		(602,500)
Deferred rent	'	(6,957)		1,576
Deferred reme		(0,937) (119,587)		109,081
Deletted teveride	_	(119,367)		109,001
Net cash used in operating activities		(145,707)	_	(638,330)
Cash flows from investing activities:				
Purchases of property and equipment		(56,192)		(20,949)
Purchases of investments		(335,116)		626,029
Proceeds from sales of investments		462,897		(285,832)
1 Toceeds from Sales of investments	_	402,037		(200,002)
Net cash provided by investing activities		71,589		319,248
Cash flows from financing activities:				
Obligation under capital lease		26,911		
Obligation under capital lease		20,911	-	
Net decrease in cash and cash equivalents		(47,207)		(319,082)
Cash and cash equivalents - beginning of year		2,683,194		3,002,276
Sach and sach squivalence beginning or year		<u> </u>		<u>0,002,210</u>
Cash and cash equivalents - end of year	<u>\$</u>	<u>2,635,987</u>	\$	<u>2,683,194</u>
Supplemental disclosure of cash flow information:	_		_	404 40=
Donated goods and services	\$	<u>323,389</u>	\$	<u>191,407</u>
Interest expense incurred under obligation of capital lease	<u>\$</u>	<u>1,370</u>		

Notes to Consolidated Financial Statements September 30, 2011 and 2010

#### NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## [1] The Society:

Huntington's Disease Society of America, Inc. ("HDSA") was incorporated in New York in 1986. HDSA is a national, voluntary health organization dedicated to improving the lives of people with Huntington's Disease ("HD") and their families. Currently, HDSA has 31 chapters throughout the United States. Each chapter, staffed entirely by volunteers, (i) holds educational events, coordinates social workers, and runs support groups for local families with HD; (ii) raises funds through events (walk-a-thons, dinners, golf tournaments, and other activities) that are used to support HDSA's programs of research, care and education; and (iii) strives to build greater awareness of HD in the general public through outreach to local press and civic groups.

HDSA has two wholly-owned supporting organizations, HDSA Research Initiatives, Inc. ("HDSA Research") and HDSA Care Centers Initiatives, Inc. ("HDSA Care Centers"), both incorporated in New York in 2004. Accordingly, the accompanying consolidated financial statements include the financial position, results of operations and cash flows of HDSA, HDSA Research, and HDSA Care Centers (collectively, the "Society"). All inter-entity transactions and balances have been eliminated in the consolidation process.

The Society organizations are exempt from federal income taxes pursuant to Section 501(c)(3) of the U.S. Internal Revenue Code and from state and local taxes under comparable laws.

#### [2] Basis of accounting:

The accompanying consolidated financial statements of the Society have been prepared using the accrual basis of accounting and conform to accounting principles generally accepted in the United States of America, as applicable to not-for-profit entities.

### [3] Applicability of NYPMIFA:

In September 2010, New York State enacted the New York Prudent Management of Institutional Funds Act ("NYPMIFA"), the terms of which are applicable to the Society. NYPMIFA principally addresses (i) the management and investment of all of a not-for-profit entity's "institutional funds" (which are mainly the financial assets of the entity and which exclude programmatic assets such as buildings or operating facilities), and (ii) the appropriations by the governing board of earnings derived from both donor-restricted and board-designated endowment funds. In essence, NYPMIFA requires all of the financial resources of the entity to be used in a "prudent" fashion, with the express approval and action of the governing board.

# [4] Use of estimates:

The preparation of consolidated financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues and expenses, and the disclosure of contingencies. Actual results may differ from those estimates.

# [5] Cash and cash equivalents:

For financial statement purposes, the Society considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents, except for those held as part of the investment portfolio.

Notes to Consolidated Financial Statements September 30, 2011 and 2010

# NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### [6] Investments:

Investments in equity securities with readily determinable fair values are reported at their fair values in the accompanying statements of financial position, with realized and unrealized gains and losses included in the accompanying statements of activities. The Society's mutual funds are also reported at their fair values, as determined by the related investment manager or advisor. Donated securities are recorded at their fair values at the dates of donation.

Investment transactions are recorded on a trade-date basis. Realized gains or losses on investments are determined by comparison of the average cost of acquisition to proceeds at the time of disposition. The earnings from dividends and interest are recognized when earned.

#### [7] Property and equipment:

Property and equipment are recorded at their original costs and are depreciated over their estimated useful lives, which range from three to ten years, using the straight-line method utilizing a half-year convention. Leasehold improvements are amortized using the straight-line method over the terms of the underlying leases, which may be less than the estimated useful lives of the improvements.

# [8] Accrued vacation obligation:

Accrued vacation is included as a liability in the accompanying financial statements as part of accrued compensation costs and represents the Society's obligation for the cost of unused employee vacation time payable in the event of employee terminations; the obligation is recalculated every year. At September 30, 2011 and 2010, this accrued vacation obligation was \$99,422 and \$116,701, respectively.

### [9] Grants payable:

Grants are recognized as an obligation at the time of approval. Grants approved but unpaid as of year-end are reported as liabilities in the accompanying consolidated statements of financial position. The grants payable obligation for fiscal-years 2011 and 2010 was \$800,600 and \$1,905,000, respectively, and is due to be paid in the upcoming year.

#### [10] Deferred rent:

Rent expense is recognized using the straight-line method over the terms of the lease. The difference between rent expense incurred and the rental amounts paid, which is attributed to scheduled rent increases, is reported as a "deferred rent" obligation in the accompanying consolidated statements of financial position.

## [11] Deferred revenue:

Special event revenues applicable to a current year are recognized as revenue in the year the special event takes place. Special event revenue received for a future year's event is deferred and recognized when the special event takes place.

Notes to Consolidated Financial Statements September 30, 2011 and 2010

# NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### [12] Net assets:

The net assets of the Society and the changes therein are classified and reported as follows:

#### a) Unrestricted:

Unrestricted net assets represent those resources available for current operations. The Board of Trustees has designated a portion of unrestricted net assets to be spent at the discretion of the Board.

## b) Temporarily restricted:

Temporarily restricted net assets represent those resources that are subject to the requirements of NYPMIFA and the use of which has been restricted by donors to specific purposes and/or the passage of time. When a donor restriction expires, that is, when a stipulated time restriction ends, a purpose restriction is accomplished, or funds are appropriated through an action of the Board of Trustees, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the accompanying statements of activities as net assets released from restrictions.

#### c) Permanently restricted:

Permanently restricted net assets represent those resources the principal of which is originally restricted into perpetuity by its donors. The purposes for which the income and net capital appreciation arising from the underlying assets may be used depend on the wishes of that donor. Under the terms of NYPMIFA, those earnings are classified as temporarily restricted in the accompanying statements of activities, pending appropriation by the Board of Trustees.

#### [13] Measure of operations:

The Society includes in its definition of operations all revenues and expenses that are an integral part of its programs and supporting activities. Special event revenue and expenses are recognized as a part of non-operating activities.

#### [14] Contributions and grants:

Contributions and grants, including unconditional promises to give to the Society, are recognized as revenue in the period received. Conditional contributions are recognized as revenue when the conditions on which they depend have been substantially met. Contributions are considered to be available for unrestricted use unless specifically restricted by the donor.

# [15] Donated goods and services:

For recognition of donated services in the Society's consolidated financial statements, such services must (a) create or enhance non-financial assets or (b) require specialized skills and be performed by individuals possessing those skills and which would otherwise be purchased by the Society. Donated goods and services are recorded as support at their estimated fair value at the dates of donation and are reported as unrestricted support unless the donor has restricted the donated asset to a specific purpose. Donated goods and services are reported as both contributions and offsetting expenses in the accompanying consolidated statements of activities.

Notes to Consolidated Financial Statements September 30, 2011 and 2010

# NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### [16] Functional allocation of expenses:

The costs of providing the various programs and supporting services have been summarized on a functional basis in the accompanying consolidated statements of activities. Accordingly, certain costs have been allocated by management, using appropriate measurement methodologies, among the program, management and fund-raising areas.

#### [17] Income taxes:

The Society is subject to the provisions of the Financial Accounting Standards Board's Accounting Standards Codification ("ASC") 740-10-05 relating to the accounting and reporting for uncertainty in income taxes. Because of the Society's general tax-exempt status, the adoption of ASC 740-10-05 has not had, and is not expected to have, a material impact on the Society's consolidated financial statements.

### [18] Endowment funds:

The Society reports all applicable disclosures of its funds treated as endowment.

#### [19] Fair-value measurements:

As further described in Note B, the Society reports a fair-value measurement of all applicable financial assets and liabilities, including investments, receivables, and short-term payables.

#### [20] Subsequent events:

The Society considers all accounting treatments, and the related disclosures in the current fiscal-year's consolidated financial statements, that may be required as the result of all events or transactions that occur after the fiscal year-end through the date of the independent auditors' report.

# **Note B - Investments**

At each fiscal year-end, the costs and fair values of investments were as follows:

Certificates of depos Common stock Mutual funds	it

	September 30,								
2	2011	2010							
Fair Value	Cost	Fair Value	Cost						
\$ 605,115 524 6,229	\$ 607,000 532 5,878	\$ 709,593 2,385 5,998	\$ 710,998 2,455 5,906						
<u>\$ 611,868</u>	<u>\$ 613,410</u>	<u>\$ 717,976</u>	<u>\$ 719,359</u>						

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Notes to Consolidated Financial Statements September 30, 2011 and 2010

## NOTE B - INVESTMENTS (CONTINUED)

For each fiscal year, net investment income consisted of the following:

	Year Ended September 30,				
	2011	2010			
Interest and dividends Realized gains (losses) Unrealized losses	\$ 12,136 (674) (159)	\$ 23,768 3,243 (10,456)			
Total investment income	<u>\$ 11,303</u>	\$ 16,555			

ASC 820-10-05 establishes a three-level valuation hierarchy of fair-value measurements. These valuation techniques are based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect market assumptions. These two types of inputs create the following fair-value hierarchy:

- Level 1 Valuations are based on observable inputs that reflect quoted market prices in active markets for identical assets and liabilities at the reporting date. The types of investments and other assets included in Level 1 are exchange-traded equity and debt securities, short-term money-market funds, and actively traded obligations issued by the U.S. government and government agencies.
- Level 2 Valuations are based on (i) quoted prices for similar assets or liabilities in active markets, or (ii) quoted prices for identical or similar assets or liabilities in markets that are not active, or (iii) pricing inputs other than quoted prices that are directly or indirectly observable at the reporting date. Level 2 assets include other U.S. government and agency securities and corporate equity and debt securities that are redeemable at or near the balance sheet date and for which a model was derived for valuation.
- Level 3 Fair value is determined based on pricing inputs that are unobservable and includes situations where there is little, if any, market activity for the asset or liability. Level 3 assets include securities in privately held companies, secured notes, private corporate bonds, and limited partnerships, the underlying investments of which cannot be independently valued, or cannot be immediately redeemed at or near the fiscal year-end.

The following table summarizes the fair values of the Society's assets at each fiscal year-end:

	September 30,							
		2011		2010				
	Level 1	Level 2	Total	Level 1	Level 2	Total		
Certificates of deposit Common stock Mutual funds	\$ 524 <u>6,229</u>	\$ 605,115	\$ 605,115 524 6,229	\$ 2,385 5,998	<b>\$</b> 709,593	\$ 709,593 2,385 5,998		
Total	<u>\$ 6,753</u>	<u>\$ 605,115</u>	<u>\$ 611,868</u>	\$ 8,383	\$ 709,593	<u>\$ 717,976</u>		

Notes to Consolidated Financial Statements September 30, 2011 and 2010

#### NOTE C - PLEDGES AND CONTRIBUTIONS RECEIVABLE

The Society has recorded as pledges receivable those amounts that have been promised to the Society as of September 30, but that have not yet been collected as of that date. At each fiscal year-end, the pledges receivable were estimated to be due as follows:

	September 30,				
	2011	2010			
Less than one year One to five years	\$ 25,000 5,000	\$ 20,000 15,000			
Loca preparatively and instrument of a	30,000	35,000			
Less present value adjustment, at a discount rate of 4%	(384)	(1,309)			
	<u>\$ 29,616</u>	<u>\$ 33,691</u>			

As of September 30, 2011 and 2010, the Society's contribution receivables are reported as \$492,196 and \$1,375,452, respectively. Based on prior experience with donors, management expects \$40,000 and \$126,201 to be uncollectible, and has provided an allowance for those doubtful collections for 2011 and 2010, respectively.

#### **NOTE D - PROPERTY AND EQUIPMENT**

At each fiscal year-end, property and equipment consisted of the following:

September 30,				
2011	2010			
206,705 17,085 52,667 30,489	\$ 206,529 17,085 52,667 30,489			
306,946 (238,511) 68,435	306,770 (279,672) \$ 27,098			
	306,946			

In fiscal-years 2011 and 2010, depreciation and amortization expense was \$14,854 and \$11,928, respectively.

During fiscal-year 2011, the Society wrote off \$56,016 of fully depreciated property and equipment.

#### NOTE E - EMPLOYEE-BENEFIT PLAN

The Society maintains a 403(b) defined-contribution employee-benefit plan for all eligible employees. The Society contributes a portion of an eligible employee's salary to the plan. The Society's contribution for fiscal-years 2011 and 2010 was \$85,019 and \$69,724, respectively.

In previous years, the Society did not remit the required contribution to certain otherwise eligible employees. Accordingly, the Society owes those participants contributions of \$16,314 and \$19,947 for each fiscal year-end 2011 and 2010, respectively.

Notes to Consolidated Financial Statements September 30, 2011 and 2010

#### NOTE F - TEMPORARILY RESTRICTED NET ASSETS

For fiscal-years 2011 and 2010, temporarily restricted net assets consisted of \$1,316,709 and \$793,056, respectively, and were restricted to fund research and education programs. During each fiscal year, net assets released from restrictions resulted from satisfying donor restrictions to fund research and education of \$666,109 and \$1,005,279, respectively.

#### **NOTE G - ENDOWMENT**

#### [1] The endowment:

At September 30, 2011 and 2010, the Society's endowment consisted of one donor restricted fund in the amount of \$250,000, established by the donor for the purpose of funding medical research in the field of Huntington's disease.

#### [2] Interpretation of relevant law:

As discussed in Note A[3], NYPMIFA is applicable to all of the Society's institutional funds, including its donor-restricted endowment fund. The Board of Trustees will continue to adhere to NYPMIFA's requirements.

#### [3] Changes in endowment net assets for each fiscal-year:

	Year Ended September 30, 2011		
	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of year Investment income	\$ 21,932 1,368	\$ 250,000	\$ 271,932 1,368
Endowment net assets, end of year	<u>\$ 23,300</u>	<u>\$ 250,000</u>	<u>\$ 273,300</u>
	Year Ended September 30, 2010		
	Temporarily Restricted	Permanently Restricted	Total
Endowment net assets, beginning of year Investment income	\$ 17,570 4,362	\$ 250,000	\$ 267,570 4,362
Endowment net assets, end of year	\$ 21.932	\$ 250.000	\$ 271.932

## [4] Funds with deficiencies:

Due to unfavorable market fluctuations, from time to time, the fair value of assets associated with individual donor-restricted endowment funds may decline below the historical dollar value of the donor's original permanently restricted contribution. Under the terms of NYPMIFA, the Society has no responsibility to restore such a decrease in value. There were no such deficiencies as of September 30, 2011 and 2010.

Notes to Consolidated Financial Statements September 30, 2011 and 2010

## NOTE G - ENDOWMENT (CONTINUED)

#### [5] Return objectives and risk parameters:

The Society has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding for programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets and assuming a moderate level of investment risk.

## [6] Strategies employed for achieving objectives:

The Society considers the following factors in making a determination to appropriate or accumulate donorrestricted endowment funds:

- the duration and preservation of the funds;
- the purposes of the Society and the donor-restricted endowment funds;
- general economic conditions;
- the possible effect of inflation and deflation;
- the expected total return from income and the appreciation/depreciation of investments;
- · other resources of the Society; and
- the investment policy of the Society.

#### [6] Spending policy and relation to the spending policy:

The Society evaluates its funding requirements on an annual basis and, accordingly, draws from its endowment appreciation on an as-needed basis. This is consistent with the Society's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment return.

#### **NOTE H - CONCENTRATIONS OF CREDIT RISK**

The Society maintains its cash in non-interest-bearing accounts on which there is currently no limit on federal insurance. The Society's investments are held at major financial institutions, and management believes that there is no significant risk of loss by reason of the institutions' failures.

#### **NOTE I - COMMITMENTS**

The Society leases a portion of its equipment under a capital lease expiring April 2016. The equipment was recorded at cost and is being depreciated over its estimated useful life. Depreciation expense associated with the assets is included in depreciation expense in the accompanying statements of functional expenses. At September 30, 2011, capitalized leased equipment amounted to \$28,925 with accumulated depreciation of \$4,132. Depreciation expense related to the capitalized leased equipment amounted to \$4,132 for fiscal-year 2011.

In addition, the Society leases office space for its various offices under operating lease agreements expiring through June 30, 2015.

Notes to Consolidated Financial Statements September 30, 2011 and 2010

# NOTE I - COMMITMENTS (CONTINUED)

The future minimum annual rental on the leases is as follows:

Year Ending	Leases		
September 30,	Capitalized	d Operating	
2012 2013 2014 2015 2016	\$ 8,122 8,122 8,122 8,122 4,738	203,829 203,179 148,412	
	37,226	\$ 748,892	
Less amount representing interest on lease payments	10,315		
Present value of minimum lease payments	<u>\$ 26,911</u>		

Rent expense for fiscal-years 2011 and 2010 was approximately \$235,000 and \$236,000, respectively. There are no lease commitments for chapter offices, since these leases are on a month-to-month basis.

## NOTE J - DONATED SERVICES AND MATERIALS

The fair value of contributed goods and services, which included legal services, rent expense and donated merchandise was \$323,389 and \$191,407 for fiscal-years 2011 and 2010, respectively.

### **N**OTE K - LIFE INSURANCE

The Society is the beneficiary of a life insurance policy on a donor. The cash surrender value was \$120,756 and \$116,016 for fiscal-years 2011 and 2010.