

# EISNERAMPER

## HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

FINANCIAL STATEMENTS

DECEMBER 31, 2017 and 2016



## INDEPENDENT AUDITORS' REPORT

Board of Trustees  
Huntington's Disease Society of America, Inc.  
New York, New York

### Report on the Financial Statements

We have audited the accompanying financial statements of the Huntington's Disease Society of America, Inc. (the "Society"), which are comprised of the statements of financial position as of December 31, 2017 and 2016, the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

### *Management's Responsibility for the Financial Statements*

The Society's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Society's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Society's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Opinion*

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Huntington's Disease Society of America, Inc. as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.



EISNERAMPER LLP  
New York, New York  
April 9, 2018



# HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

## Statements of Financial Position

|   | December 31,        |                     |
|---|---------------------|---------------------|
|   | <u>2017</u>         | <u>2016</u>         |
| <b>ASSETS</b>                             |                     |                     |
| Cash and cash equivalents                 | \$ 6,755,658        | \$ 5,682,692        |
| Pledges and contributions receivable, net | 1,639,252           | 905,233             |
| Investments                               | 476,225             | 496,158             |
| Prepaid expenses and deposits             | 161,151             | 146,030             |
| Property and equipment, net               | <u>53,060</u>       | <u>50,747</u>       |
|   | <u>\$ 9,085,346</u> | <u>\$ 7,280,860</u> |
| <b>LIABILITIES AND NET ASSETS</b>         |                     |                     |
| Liabilities:                              |                     |                     |
| Accounts payable and accrued expenses     | \$ 116,013          | \$ 120,396          |
| Accrued compensation                      | 270,255             | 257,019             |
| Grants payable                            | 1,415,064           | 1,032,367           |
| Event revenue received in advance         | 87,457              | 31,254              |
| Deferred rent obligation                  | 108,034             | 93,118              |
| Obligation under capital lease            | <u>17,499</u>       | <u>21,331</u>       |
| Total liabilities                         | <u>2,014,322</u>    | <u>1,555,485</u>    |
| Commitments (Note I)                      |                     |                     |
| Net assets:                               |                     |                     |
| Unrestricted:                             |                     |                     |
| Undesignated                              | 991,626             | 1,047,304           |
| Board-operating reserve                   | <u>1,278,217</u>    | <u>932,251</u>      |
|   | 2,269,843           | 1,979,555           |
| Temporarily restricted                    | 4,551,181           | 3,495,820           |
| Permanently restricted                    | <u>250,000</u>      | <u>250,000</u>      |
| Total net assets                          | <u>7,071,024</u>    | <u>5,725,375</u>    |
|   | <u>\$ 9,085,346</u> | <u>\$ 7,280,860</u> |

See notes to financial statements.

# HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

## Statement of Activities

Year Ended December 31, 2017

(with summarized financial information for 2016)

|  | Unrestricted | Temporarily Restricted | Permanently Restricted | Total        |              |
|--|--------------|------------------------|------------------------|--------------|--------------|
|  |              |                        |                        | 2017         | 2016         |
| <b>Support and revenue:</b>  |              |                        |                        |              |              |
| Public donations   | \$ 1,465,094 | \$ 1,606,087           |                        | \$ 3,071,181 | \$ 2,245,579 |
| Foundation grants and corporate contributions  | 2,201,556    | 740,000                |                        | 2,941,556    | 1,749,617    |
| Federal campaign   | 359,352      |                        |                        | 359,352      | 303,133      |
| Special events (net of direct benefit to donors of \$562,549 and \$564,113 in 2017 and 2016, respectively) | 4,066,187    |                        |                        | 4,066,187    | 4,892,241    |
| Investment income  | 11,876       | 3,596                  |                        | 15,472       | 13,170       |
| Donated services and materials   | 278,979      |                        |                        | 278,979      | 301,028      |
| Other income   | 79,833       |                        |                        | 79,833       | 5,883        |
|  |              |                        |                        |              |              |
| Total support and revenue before net assets released from restrictions                                     | 8,462,877    | 2,349,683              |                        | 10,812,560   | 9,510,651    |
| Net assets released from restrictions  | 1,294,322    | (1,294,322)            |                        | 0            | 0            |
|  |              |                        |                        |              |              |
| Total support and revenue  | 9,757,199    | 1,055,361              |                        | 10,812,560   | 9,510,651    |
| <b>Expenses:</b>   |              |                        |                        |              |              |
| Program services:  |              |                        |                        |              |              |
| Research   | 1,738,768    |                        |                        | 1,738,768    | 1,959,619    |
| Family services  | 2,762,400    |                        |                        | 2,762,400    | 2,275,034    |
| Education  | 1,670,796    |                        |                        | 1,670,796    | 1,540,144    |
| Chapter development  | 1,000,281    |                        |                        | 1,000,281    | 1,004,040    |
|  | 7,172,245    |                        |                        | 7,172,245    | 6,778,837    |
| Supporting services:   |              |                        |                        |              |              |
| Management and general   | 1,107,145    |                        |                        | 1,107,145    | 1,060,855    |
| Fund-raising   | 1,187,521    |                        |                        | 1,187,521    | 1,095,412    |
|  | 2,294,666    |                        |                        | 2,294,666    | 2,156,267    |
|  |              |                        |                        |              |              |
| Total expenses   | 9,466,911    |                        |                        | 9,466,911    | 8,935,104    |
|  |              |                        |                        |              |              |
| <b>Increase in net assets</b>  | 290,288      | 1,055,361              |                        | 1,345,649    | 575,547      |
| Net assets, beginning of year  | 1,979,555    | 3,495,820              | \$ 250,000             | 5,725,375    | 5,149,828    |
|  |              |                        |                        |              |              |
| <b>Net assets, end of year</b>   | \$ 2,269,843 | \$ 4,551,181           | \$ 250,000             | \$ 7,071,024 | \$ 5,725,375 |

See notes to financial statements.

# HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

## Statement of Activities Year Ended December 31, 2016

|  | <u>Unrestricted</u> | <u>Temporarily<br/>Restricted</u> | <u>Permanently<br/>Restricted</u> | <u>Total</u>        |
|--|---------------------|-----------------------------------|-----------------------------------|---------------------|
| <b>Support and revenue:</b>  |                     |                                   |                                   |                     |
| Public donations   | \$ 1,353,924        | \$ 891,655                        |                                   | \$ 2,245,579        |
| Foundation grants and corporate contributions                          | 933,007             | 816,610                           |                                   | 1,749,617           |
| Federal campaign   | 303,133             |                                   |                                   | 303,133             |
| Special events (net of direct benefit to donor of \$564,113)           | 4,892,241           |                                   |                                   | 4,892,241           |
| Investment income (losses)   | 29,466              | (16,296)                          |                                   | 13,170              |
| Donated services and materials   | 301,028             |                                   |                                   | 301,028             |
| Other income   | <u>5,883</u>        |                                   |                                   | <u>5,883</u>        |
| Total support and revenue before net assets released from restrictions | 7,818,682           | 1,691,969                         |                                   | 9,510,651           |
| Net assets released from restrictions                                  | <u>2,204,633</u>    | <u>(2,204,633)</u>                |                                   | <u>0</u>            |
| Total support and revenue  | <u>10,023,315</u>   | <u>(512,664)</u>                  |                                   | <u>9,510,651</u>    |
| <b>Expenses:</b>   |                     |                                   |                                   |                     |
| Program services:  |                     |                                   |                                   |                     |
| Research   | 1,959,619           |                                   |                                   | 1,959,619           |
| Family services  | 2,275,034           |                                   |                                   | 2,275,034           |
| Education  | 1,540,144           |                                   |                                   | 1,540,144           |
| Chapter development  | <u>1,004,040</u>    |                                   |                                   | <u>1,004,040</u>    |
|  | <u>6,778,837</u>    |                                   |                                   | <u>6,778,837</u>    |
| Supporting services:   |                     |                                   |                                   |                     |
| Management and general   | 1,060,855           |                                   |                                   | 1,060,855           |
| Fund-raising   | <u>1,095,412</u>    |                                   |                                   | <u>1,095,412</u>    |
|  | <u>2,156,267</u>    |                                   |                                   | <u>2,156,267</u>    |
| Total expenses   | <u>8,935,104</u>    |                                   |                                   | <u>8,935,104</u>    |
| <b>Change in net assets</b>  | 1,088,211           | (512,664)                         |                                   | 575,547             |
| Net assets, beginning of year  | <u>891,344</u>      | <u>4,008,484</u>                  | \$ 250,000                        | <u>5,149,828</u>    |
| <b>Net assets, end of year</b>   | <u>\$ 1,979,555</u> | <u>\$ 3,495,820</u>               | <u>\$ 250,000</u>                 | <u>\$ 5,725,375</u> |

# HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

## Statement of Functional Expenses Year Ended December 31, 2017

(with summarized financial information for 2016)

|  | Program Services    |                     |                     |                        | Total<br>Program<br>Services | Supporting Services          |                     |                                 | Total               |                     |
|--|---------------------|---------------------|---------------------|------------------------|------------------------------|------------------------------|---------------------|---------------------------------|---------------------|---------------------|
|  | Research            | Family<br>Services  | Education           | Chapter<br>Development |                              | Management<br>and<br>General | Fund-<br>Raising    | Total<br>Supporting<br>Services | 2017                | 2016                |
| <b>Salaries and related expenses:</b>          |                     |                     |                     |                        |                              |                              |                     |                                 |                     |                     |
| Salaries                                       | \$ 306,643          | \$ 442,253          | \$ 474,384          | \$ 635,786             | \$ 1,859,066                 | \$ 272,054                   | \$ 415,107          | \$ 687,161                      | \$ 2,546,227        | \$ 2,481,542        |
| Payroll taxes and employee benefit             | 92,979              | 134,098             | 143,841             | 192,781                | 563,699                      | 115,459                      | 125,867             | 241,326                         | 805,025             | 752,688             |
| Total salaries and related expenses            | 399,622             | 576,351             | 618,225             | 828,567                | 2,422,765                    | 387,513                      | 540,974             | 928,487                         | 3,351,252           | 3,234,230           |
| <b>Other expenses:</b>                         |                     |                     |                     |                        |                              |                              |                     |                                 |                     |                     |
| Office supplies                                | 1,626               | 5,957               | 17,188              | 16,799                 | 41,570                       | 36,936                       | 25,296              | 62,232                          | 103,802             | 98,048              |
| Telephone                                      | 7,142               | 18,686              | 7,192               | 24,469                 | 57,489                       | 21,080                       | 11,207              | 32,287                          | 89,776              | 98,474              |
| Postage and shipping                           |                     | 2,131               | 11,145              | 11,904                 | 25,180                       | 47,640                       | 49,478              | 97,118                          | 122,298             | 106,786             |
| Rent and occupancy charges                     | 45,105              | 45,105              | 45,105              | 59,189                 | 194,504                      | 45,103                       | 45,105              | 90,208                          | 284,712             | 278,454             |
| Printing and publications                      | 8,193               | 16,468              | 63,323              | 13,010                 | 100,994                      | 44,215                       | 92,632              | 136,847                         | 237,841             | 231,931             |
| Conferences, meetings and travel               | 2,972               | 203,959             | 385,931             | 3,182                  | 596,044                      | 64,647                       | 18,799              | 83,446                          | 679,490             | 435,055             |
| Insurance                                      | 5,167               | 8,798               | 7,994               | 11,315                 | 33,274                       | 4,584                        | 7,245               | 11,829                          | 45,103              | 43,657              |
| Prizes and gifts                               |                     | 101,505             | 357,351             |                        | 458,856                      | 3,626                        | 188,359             | 191,985                         | 650,841             | 572,075             |
| Professional services                          | 113,697             | 587,636             | 129,946             | 19,572                 | 850,851                      | 187,626                      | 19,076              | 206,702                         | 1,057,553           | 764,465             |
| Research grants and other awards               | 974,988             | 1,139,636           |                     |                        | 2,114,624                    |                              |                     |                                 | 2,114,624           | 2,330,540           |
| Equipment rental                               | 2,636               | 5,560               | 4,984               | 4,324                  | 17,504                       | 6,238                        | 2,636               | 8,874                           | 26,378              | 21,372              |
| Donated services and materials                 | 175,764             |                     |                     | 3,840                  | 179,604                      | 99,375                       |                     | 99,375                          | 278,979             | 301,028             |
| Bad debt expense                               |                     |                     |                     |                        |                              | 80,000                       |                     | 80,000                          | 80,000              | 120,000             |
| Bank and credit card fees                      | 124                 | 321                 | 5,780               | 290                    | 6,515                        | 19,978                       | 142,925             | 162,903                         | 169,418             | 168,151             |
| Other  | 341                 | 48,281              | 14,480              | 935                    | 64,037                       | 56,106                       | 41,906              | 98,012                          | 162,049             | 107,422             |
|  | 1,737,377           | 2,760,394           | 1,668,644           | 997,396                | 7,163,811                    | 1,104,667                    | 1,185,638           | 2,290,305                       | 9,454,116           | 8,911,688           |
| Depreciation and amortization                  | 1,391               | 2,006               | 2,152               | 2,885                  | 8,434                        | 2,478                        | 1,883               | 4,361                           | 12,795              | 23,416              |
| Total expenses before direct benefit to donors | 1,738,768           | 2,762,400           | 1,670,796           | 1,000,281              | 7,172,245                    | 1,107,145                    | 1,187,521           | 2,294,666                       | 9,466,911           | 8,935,104           |
| Direct benefit to donors                       |                     |                     |                     |                        |                              |                              | 562,549             | 562,549                         | 562,549             | 564,113             |
|  | <u>\$ 1,738,768</u> | <u>\$ 2,762,400</u> | <u>\$ 1,670,796</u> | <u>\$ 1,000,281</u>    | <u>\$ 7,172,245</u>          | <u>\$ 1,107,145</u>          | <u>\$ 1,750,070</u> | <u>\$ 2,857,215</u>             | <u>\$10,029,460</u> | <u>\$ 9,499,217</u> |

See notes to financial statements.

# HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

## Statement of Functional Expenses Year Ended December 31, 2016

|  | Program Services    |                     |                     |                        | Total<br>Program<br>Services | Supporting Services          |                     |                                 | Total               |
|--|---------------------|---------------------|---------------------|------------------------|------------------------------|------------------------------|---------------------|---------------------------------|---------------------|
|  | Research            | Family<br>Services  | Education           | Chapter<br>Development |                              | Management<br>and<br>General | Fund-<br>Raising    | Total<br>Supporting<br>Services | 2016                |
| <b>Salaries and related expenses:</b>          |                     |                     |                     |                        |                              |                              |                     |                                 |                     |
| Salaries                                       | \$ 281,824          | \$ 435,962          | \$ 467,636          | \$ 620,277             | \$ 1,805,699                 | \$ 266,234                   | \$ 409,609          | \$ 675,843                      | \$ 2,481,542        |
| Payroll taxes and employee benefit             | <u>85,481</u>       | <u>132,234</u>      | <u>141,841</u>      | <u>188,139</u>         | <u>547,695</u>               | <u>80,752</u>                | <u>124,241</u>      | <u>204,993</u>                  | <u>752,688</u>      |
| Total salaries and related expenses            | 367,305             | 568,196             | 609,477             | 808,416                | 2,353,394                    | 346,986                      | 533,850             | 880,836                         | 3,234,230           |
| <b>Other expenses:</b>                         |                     |                     |                     |                        |                              |                              |                     |                                 |                     |
| Office supplies                                | 2,200               | 3,933               | 17,067              | 21,412                 | 44,612                       | 34,614                       | 18,822              | 53,436                          | 98,048              |
| Telephone                                      | 7,773               | 19,193              | 7,072               | 30,042                 | 64,080                       | 27,526                       | 6,868               | 34,394                          | 98,474              |
| Postage and shipping                           |                     | 637                 | 15,267              | 13,044                 | 28,948                       | 36,046                       | 41,792              | 77,838                          | 106,786             |
| Rent and occupancy charges                     | 44,432              | 44,432              | 44,432              | 56,294                 | 189,590                      | 44,432                       | 44,432              | 88,864                          | 278,454             |
| Printing and publications                      | 1,073               | 3,994               | 73,837              | 13,167                 | 92,071                       | 84,677                       | 55,183              | 139,860                         | 231,931             |
| Conferences, meetings and travel               | 7,153               | 43,414              | 317,695             | 4,348                  | 372,610                      | 46,307                       | 16,138              | 62,445                          | 435,055             |
| Insurance                                      | 4,811               | 7,897               | 7,971               | 11,395                 | 32,074                       | 4,543                        | 7,040               | 11,583                          | 43,657              |
| Prizes and gifts                               |                     | 103,929             | 295,361             | 1,998                  | 401,288                      | 345                          | 170,442             | 170,787                         | 572,075             |
| Professional services                          | 84,918              | 378,621             | 139,071             | 22,838                 | 625,448                      | 117,738                      | 21,279              | 139,017                         | 764,465             |
| Research grants and other awards               | 1,238,290           | 1,092,250           |                     |                        | 2,330,540                    |                              |                     |                                 | 2,330,540           |
| Equipment rental                               | 2,648               | 2,648               | 3,690               | 6,106                  | 15,092                       | 3,632                        | 2,648               | 6,280                           | 21,372              |
| Donated services and materials                 | 195,707             |                     |                     | 3,840                  | 199,547                      | 101,481                      |                     | 101,481                         | 301,028             |
| Bad debt expense                               |                     |                     |                     |                        |                              | 120,000                      |                     | 120,000                         | 120,000             |
| Bank and credit card fees                      | 125                 | 311                 | 5,008               | 247                    | 5,691                        | 19,283                       | 143,177             | 162,460                         | 168,151             |
| Other  | <u>655</u>          | <u>1,667</u>        |                     | <u>4,179</u>           | <u>6,501</u>                 | <u>70,856</u>                | <u>30,065</u>       | <u>100,921</u>                  | <u>107,422</u>      |
| Depreciation and amortization                  | <u>1,957,090</u>    | <u>2,271,122</u>    | <u>1,535,948</u>    | <u>997,326</u>         | <u>6,761,486</u>             | <u>1,058,466</u>             | <u>1,091,736</u>    | <u>2,150,202</u>                | <u>8,911,688</u>    |
|  | <u>2,529</u>        | <u>3,912</u>        | <u>4,196</u>        | <u>6,714</u>           | <u>17,351</u>                | <u>2,389</u>                 | <u>3,676</u>        | <u>6,065</u>                    | <u>23,416</u>       |
| Total expenses before direct benefit to donors | 1,959,619           | 2,275,034           | 1,540,144           | 1,004,040              | 6,778,837                    | 1,060,855                    | 1,095,412           | 2,156,267                       | 8,935,104           |
| Direct benefit to donors                       |                     |                     |                     |                        |                              |                              | <u>564,113</u>      | <u>564,113</u>                  | <u>564,113</u>      |
| Total expenses                                 | <u>\$ 1,959,619</u> | <u>\$ 2,275,034</u> | <u>\$ 1,540,144</u> | <u>\$ 1,004,040</u>    | <u>\$ 6,778,837</u>          | <u>\$ 1,060,855</u>          | <u>\$ 1,659,525</u> | <u>\$ 2,720,380</u>             | <u>\$ 9,499,217</u> |

See notes to financial statements.

# HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

## Statements of Cash Flows

|   | Year Ended<br>December 31, |                            |
|---|----------------------------|----------------------------|
|   | 2017                       | 2016                       |
| <b>Cash flows from operating activities:</b>  |                            |                            |
| Increase in net assets  | \$ 1,345,649               | \$ 575,547                 |
| Adjustments to reconcile increase in net assets to net cash provided by operating activities: |                            |                            |
| Depreciation and amortization   | 12,795                     | 23,416                     |
| Bad debt expense  | 80,000                     | 120,000                    |
| Net realized and unrealized gains on investments  | (4,069)                    | (1,298)                    |
| Donated securities  | (71,892)                   | (36,869)                   |
| Proceeds from sales of donated securities   | 56,885                     | 36,754                     |
| Changes in:   |                            |                            |
| Pledges and contributions receivable, net   | (814,019)                  | 89,775                     |
| Prepaid expenses and deposits   | (15,121)                   | (1,385)                    |
| Accounts payable and accrued expenses   | (4,383)                    | (99,949)                   |
| Accrued compensation  | 13,236                     | 7,784                      |
| Grants payable  | 382,697                    | 492,206                    |
| Event revenue received in advance   | 56,203                     | (2,756)                    |
| Deferred rent obligation  | 14,916                     | 21,002                     |
| Net cash provided by operating activities   | <u>1,052,897</u>           | <u>1,224,227</u>           |
| <b>Cash flows from investing activities:</b>  |                            |                            |
| Proceeds from sales of investments  | 72,566                     | 250,386                    |
| Purchases of investments  | (33,557)                   | (319,339)                  |
| Purchases of property and equipment   | <u>(15,108)</u>            | <u>(28,555)</u>            |
| Net cash provided by (used in) investing activities   | <u>23,901</u>              | <u>(97,508)</u>            |
| <b>Cash flows from financing activities:</b>  |                            |                            |
| Obligation under capital lease  |                            | 21,331                     |
| Payments made on capital lease obligations  | <u>(3,832)</u>             | <u>(2,626)</u>             |
| Net cash (used in) provided by financing activities   | <u>(3,832)</u>             | <u>18,705</u>              |
| <b>Net increase in cash and cash equivalents</b>  | <b>1,072,966</b>           | <b>1,145,424</b>           |
| Cash and cash equivalents, beginning of year  | <u>5,682,692</u>           | <u>4,537,268</u>           |
| <b>Cash and cash equivalents, end of year</b>   | <b><u>\$ 6,755,658</u></b> | <b><u>\$ 5,682,692</u></b> |
| <b>Supplemental disclosures of cash flow information:</b>                                     |                            |                            |
| Donated goods and services  | \$ 278,979                 | \$ 301,028                 |
| Interest expense incurred under capital lease obligation                                      | \$ 2,091                   | \$ 1,079                   |

See notes to financial statements.



# HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

## Notes to Financial Statements December 31, 2017 and 2016

### NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### [1] The Society:

The Huntington's Disease Society of America, Inc. (the "Society") was incorporated in New York in 1986. The Society is a national, voluntary health organization dedicated to improving the lives of people with Huntington's Disease ("HD") and their families. Currently, the Society has 36 chapters throughout the United States. Each chapter, staffed entirely by volunteers, (i) holds educational events, coordinates social workers, and runs support groups for local families with HD; (ii) raises funds through events (walk-a-thons, dinners, golf tournaments, and other activities) that are used to support the Society's programs of research, care and education; and (iii) strives to build greater awareness of HD in the general public through outreach to local press and civic groups.

The Society is exempt from federal income taxes pursuant to Section 501(c)(3) of the U.S. Internal Revenue Code (the "Code") and from state and local taxes under comparable laws.

#### [2] Basis of accounting:

The accompanying financial statements of the Society have been prepared using the accrual basis of accounting and conform to accounting principles generally accepted in the United States of America ("U.S. GAAP") as applicable to not-for-profit organizations.

#### [3] Use of estimates:

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, support and revenues and expenses, as well as the disclosure of contingent assets and liabilities. Actual results may differ from those estimates.

#### [4] Cash and cash equivalents:

The Society considers all highly liquid investments, with maturities of three months or less when purchased, to be cash equivalents. Cash equivalents considered to be part of the Society's investment portfolio are reported as investments in the statements of financial position.

#### [5] Investments:

The Society's investments in equity securities, mutual funds, and fixed income securities are reported at their fair values in the statements of financial position based on quoted market prices.

The Society's investments, in general, are subject to various risks, such as interest-rate, market, and credit risks. Due to the level of risk associated with certain investment vehicles, it is at least reasonably possible that changes in the values of those securities could occur in the near term and that such changes could materially affect the amounts reported in the financial statements.

Investment transactions are recorded on a trade-date basis. Realized gains and losses on investments sold, and unrealized appreciation and depreciation on investments held, are reported in the statements of activities as increases or decreases in unrestricted net assets unless their use is restricted on a temporary or permanent basis through donor stipulation. Realized gains and losses on investments are determined by comparison of the average cost of acquisition to proceeds at the time of disposition. Unrealized gains and losses on investments are determined by comparing the investment's cost to the fair value at the end of each year. The earnings from dividends and interest are recognized when earned.

## HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

### Notes to Financial Statements December 31, 2017 and 2016

#### NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### [5] Investments: (continued)

Donated securities are recorded at their estimated fair values, as determined by the proceeds received on the dates of donation or by their net asset values as determined by the Society's management. The Society's policy is to sell the donated securities immediately, and, accordingly, for purposes of the statement of cash flows, donated securities and the proceeds generated from their sale are included within operating activities.

##### [6] Property and equipment:

Property and equipment are stated at their original costs at the dates of acquisition, or if contributed, at their estimated fair values at the dates of donation, less accumulated depreciation. The Society capitalizes items of property and equipment that have a cost of \$1,000 or more and a useful life greater than one year, whereas minor costs of repairs and maintenance are expensed as incurred. Depreciation is provided using the straight-line method over five to ten years, the estimated useful lives of the related assets. Likewise, leasehold improvements are amortized over the remaining lease term, or the useful lives of the improvements, whichever is shorter.

Management evaluates the recoverability of the investment in long-lived assets on an on-going basis and recognizes any impairment in the year of determination. Long-lived assets were tested for impairment as of December 31, 2017 and 2016, respectively, and, in the opinion of management, there were no impairments. However, it is reasonably possible that relevant conditions could change in the near term and necessitate a change in management's estimate of the recoverability of these assets.

##### [7] Accrued vacation:

Accrued vacation represents the Society's obligation for the cost of unused employee vacation time that would be payable in the event that all employees left the Society; the obligation is recalculated every year. As of December 31, 2017 and 2016, the accrued vacation obligation was approximately \$139,000 and \$151,000, respectively, and was reported as part of accrued compensation in the accompanying statements of financial position.

##### [8] Grants payable:

Grants are recognized as an obligation to the Society at the time they are approved. Grants are generally paid within one year of approval or in the case of multi-year grants, payments are made based on the scheduled milestones that coincide with the satisfactory progression of the project. Grants approved, but unpaid, were approximately \$1,415,000 and \$1,032,000 at December 31, 2017 and 2016, respectively, and are reported as liabilities in the accompanying statements of financial position.

##### [9] Deferred rent obligation:

Rent expense is recognized using the straight-line method over the term of the lease. The difference between rent expense incurred and the rental amounts actually paid, which is attributable to scheduled rent increases, is reported as a "deferred rent" obligation in the statements of financial position.

##### [10] Event revenue received in advance:

Special event revenues, other than contributions, applicable to a current year are recognized as revenue in the year a special event takes place. Special event revenue received for a future year's event is deferred and recognized when the event takes place.

# HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

## Notes to Financial Statements December 31, 2017 and 2016

### NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### [11] Net assets:

(i) *Unrestricted:*

Unrestricted net assets represent those resources that are not subject to donor restrictions and are available for current operations. The Board of Trustees has designated a portion of unrestricted net assets to function as a reserve to be spent at the discretion of the Board.

(ii) *Temporarily restricted:*

Temporarily restricted net assets represent those resources that are subject to the requirements of the New York Prudent Management of Institutional Funds Act ("NYPMIFA") as well as those resources for which the use has been restricted by donors or state law for specific purposes and/or the passage of time. When a donor restriction expires, that is, when a stipulated time restriction ends, or a purpose restriction is accomplished, or funds are appropriated through an action of the Board of Trustees, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statements of activities as "net assets released from restrictions."

(iii) *Permanently restricted:*

Permanently restricted net assets represent those resources the principal of which is originally restricted into perpetuity by donors. The purposes for which the income and net capital appreciation arising from the underlying assets may be used depend on the wishes of those donors. Under the terms of NYPMIFA, those earnings are classified as temporarily restricted in the statements of activities, pending appropriation by the Board of Trustees.

#### [12] Revenue recognition:

(i) *Contributions:*

Contributions to the Society are recognized as revenue upon the receipt of cash or other assets, or of unconditional pledges. Contributions are recorded as either temporarily or permanently restricted if they are received with donor stipulations or time considerations as to their use. Conditional contributions are recorded when the conditions have been met. The Society records bequest income at the time it has an established right to a bequest and the proceeds are measurable. Contributions to be received over periods longer than a single year are discounted at an interest rate commensurate with the risk involved.

(ii) *Grant revenue:*

Grant revenue is recognized based on the terms of the grant, and is available for unrestricted use unless the donor or grantor restricts the use thereof, either on a temporary or permanent basis.

(iii) *Special events:*

The Society conducts special events for which the food and beverages may be donated. A portion of the gross proceeds paid by the attendees represents payment for the direct cost of the benefits received by the attendees at the event. Such special-event income is reported net of the direct cost of the event that is attributable to the benefit that the donors receive.

# HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

## Notes to Financial Statements December 31, 2017 and 2016

### NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### [13] Donated goods and services:

For recognition of donated goods and services in the Society's financial statements, such goods or services must (i) create or enhance non-financial assets and (ii) typically need to be acquired if not provided by donation. Additionally, recognition of donated services must (i) require a specialized skill, and (ii) be provided by individuals possessing these skills. Donated goods and services are recorded as support at their estimated fair values at the dates of donation and are reported as unrestricted support unless the donor has restricted the donated assets to a specific purpose. Donated goods and services are reported as both contributions and offsetting expenses in the accompanying statements of activities.

During 2017 and 2016, donated goods and services were as follows:

|                | <u>Year Ended December 31,</u> |                   |
|----------------|--------------------------------|-------------------|
|                | <u>2017</u>                    | <u>2016</u>       |
| Legal services | \$ 99,375                      | \$ 101,481        |
| Donated space  | 3,840                          | 3,840             |
| Donated goods  | <u>175,764</u>                 | <u>195,707</u>    |
|                | <u>\$ 278,979</u>              | <u>\$ 301,028</u> |

#### [14] Functional allocation of expenses:

The costs of providing the Society's various programs and supporting services have been summarized on a functional basis in the accompanying statements of activities and functional expenses. Accordingly, certain costs have been allocated by management, among program, management and general and fund-raising categories, using appropriate measurement methodologies. Indirect costs have been allocated on the basis of time allocation.

#### [15] Income tax uncertainties:

The Society follows the provisions of the Financial Accounting Standards Board's (the "FASB") Accounting Standards Codification ("ASC") Topic 740, *Income Taxes*, as it relates to accounting and reporting for uncertainty in income taxes. Because of the Society's general tax-exempt status, management believes ASC Topic 740 has not had, and is not anticipated to have, a material impact on the Society's financial statements.

#### [16] Reclassification:

Certain information in the prior-year's financial statements have been reclassified to conform to the current-year's presentation.

#### [17] Upcoming accounting pronouncement:

In August 2016, the FASB issued Accounting Standards Update ("ASU") No. 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. ASU 2016-14 will amend financial-statement presentations and disclosures, with the goal of assisting not-for-profit organizations in providing more relevant information about their resources (and the changes in those resources) to donors, grantors, creditors, and other users. ASU 2016-14 includes qualitative and quantitative requirements in the following areas: (i) net asset classifications, (ii) investment returns, (iii) expense categorizations, (iv) liquidity and availability of resources, and (v) the presentation of operating cash flows. The new standard is effective for annual reporting periods beginning after December 15, 2017. The Society will adopt this accounting pronouncement in 2018.

# HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

## Notes to Financial Statements December 31, 2017 and 2016

### NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### [18] Subsequent events:

The Society evaluated subsequent events through April 9, 2018, the date on which the financial statements were available to be issued.

### NOTE B - INVESTMENTS

At each year-end, investments consisted of the following:

|                         | December 31,      |                   |                   |                   |
|-------------------------|-------------------|-------------------|-------------------|-------------------|
|                         | 2017              |                   | 2016              |                   |
|                         | Fair Value        | Cost              | Fair Value        | Cost              |
| Certificates of deposit | \$ 444,666        | \$ 444,666        | \$ 481,038        | \$ 481,038        |
| Mutual funds            | 16,372            | 9,340             | 12,581            | 7,832             |
| Equity securities       | 14,972            | 15,588            | 2,250             | 952               |
| Government securities   | 215               | 215               | 289               | 289               |
|                         | <u>\$ 476,225</u> | <u>\$ 469,809</u> | <u>\$ 496,158</u> | <u>\$ 490,111</u> |

At December 31, 2017 and 2016, concentrations of the Society's investment in excess of 10% of the fair values of its portfolio included approximately 93% and 97%, respectively, invested in certificates of deposits.

During each year, investment income consisted of the following:

|                        | Year Ended<br>December 31, |                  |
|------------------------|----------------------------|------------------|
|                        | 2017                       | 2016             |
| Interest and dividends | \$ 11,403                  | \$ 11,872        |
| Realized gains         | 3,700                      |                  |
| Unrealized gains       | 369                        | 1,298            |
|                        | <u>\$ 15,472</u>           | <u>\$ 13,170</u> |

ASC Topic 820, *Fair Value Measurements*, establishes a three-level valuation hierarchy of fair-value measurements. These valuation techniques are based upon observable and unobservable inputs. Observable inputs reflect market data obtained from independent sources, while unobservable inputs reflect market assumptions. These two types of inputs create the following fair-value hierarchy:

- Level 1: Valuations are based on observable inputs that reflect quoted market prices in active markets for identical investments, at the reporting date.
- Level 2: Valuations are based on (i) quoted prices for similar investments, in active markets, or (ii) quoted prices for identical or similar investments, in markets that are not active, or (iii) pricing inputs other than quoted prices that are directly or indirectly observable at the reporting date.
- Level 3: Valuations are based on pricing inputs that are unobservable and include situations where (i) there is little, if any, market activity for the investments, or (ii) the investments cannot be independently valued.

# HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

## Notes to Financial Statements December 31, 2017 and 2016

### NOTE B - INVESTMENTS (CONTINUED)

The availability of market data is monitored to assess the appropriate classification of financial instruments within the fair-value hierarchy. Changes in economic conditions or valuation techniques may require the transfer of financial instruments from one level to another. In such instances, the transfer is reported at the beginning of the reporting period. During 2017 and 2016, there were no transfers between the fair-value hierarchy levels.

The following tables summarize the fair values of the Society's investments at each year-end, in accordance with the ASC Topic 820 fair-value levels:

|                         | December 31,     |                   |                   |                  |                   |                   |
|-------------------------|------------------|-------------------|-------------------|------------------|-------------------|-------------------|
|                         | 2017             |                   |                   | 2016             |                   |                   |
|                         | Level 1          | Level 2           | Total             | Level 1          | Level 2           | Total             |
| Certificates of deposit |                  | \$ 444,666        | \$ 444,666        |                  | \$ 481,038        | \$ 481,038        |
| Mutual funds            | \$ 16,372        |                   | 16,372            | \$ 12,581        |                   | 12,581            |
| Equity securities       | 14,972           |                   | 14,972            | 2,250            |                   | 2,250             |
| Government securities   |                  | 215               | 215               |                  | 289               | 289               |
|                         | <u>\$ 31,344</u> | <u>\$ 444,881</u> | <u>\$ 476,225</u> | <u>\$ 14,831</u> | <u>\$ 481,327</u> | <u>\$ 496,158</u> |

### NOTE C - RECEIVABLES

#### [1] Pledges and contributions receivable:

At each year-end, pledges and contributions receivable were estimated to be due as follows:

|  | December 31,        |                   |
|--|---------------------|-------------------|
|  | 2017                | 2016              |
| Less than one year   | \$ 1,400,891        | \$ 795,402        |
| One to five years  | <u>351,135</u>      | <u>252,755</u>    |
|  | 1,752,026           | 1,048,157         |
| Reduction of pledges due in excess of<br>one year to present value at 4% | (32,774)            | (22,924)          |
| Less: allowance for doubtful accounts                                    | <u>(80,000)</u>     | <u>(120,000)</u>  |
|  | <u>\$ 1,639,252</u> | <u>\$ 905,233</u> |

# HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

## Notes to Financial Statements December 31, 2017 and 2016

### NOTE D - PROPERTY AND EQUIPMENT

At each year-end, property and equipment consisted of the following:

|   | <u>December 31,</u> |                  |
|---|---------------------|------------------|
|   | <u>2017</u>         | <u>2016</u>      |
| Computers and equipment                         | \$ 298,786          | \$ 293,565       |
| Furniture and fixtures                          | 26,972              | 17,085           |
| Chapter property and equipment                  | 58,408              | 58,408           |
| Leasehold improvements                          | <u>64,105</u>       | <u>64,105</u>    |
|   | 448,271             | 433,163          |
| Less: accumulated depreciation and amortization | <u>(395,211)</u>    | <u>(382,416)</u> |
|   | <u>\$ 53,060</u>    | <u>\$ 50,747</u> |

### NOTE E - EMPLOYEE-BENEFIT PLAN

The Society maintains a defined-contribution employee-benefit plan, established under Section 403(b) of the Code. The plan covers all eligible employees. The Society contributes a portion of an eligible employee's salary to the plan. The Society's contributions for 2017 and 2016 were approximately \$107,000 and \$106,000, respectively.

### NOTE F - TEMPORARILY RESTRICTED NET ASSETS

At each year-end, temporarily restricted net assets consisted of the following:

|   | <u>December 31,</u> |                     |
|---|---------------------|---------------------|
|   | <u>2017</u>         | <u>2016</u>         |
| Time-restricted   | \$ 977,281          | \$ 272,320          |
| Purpose restricted:                                     |                     |                     |
| Research  | 2,796,297           | 2,181,223           |
| Family services   | 104,970             | 247,521             |
| Education   | 425,927             | 537,563             |
| Chapter development                                     | <u>229,275</u>      | <u>242,316</u>      |
|   | 4,533,750           | 3,480,943           |
| Accumulated endowment income reserved for appropriation | <u>17,431</u>       | <u>14,877</u>       |
|   | <u>\$ 4,551,181</u> | <u>\$ 3,495,820</u> |

Temporarily restricted net assets that are time-restricted represent multi-year, unrestricted gifts that are subject to designation as temporarily restricted in accordance with the Society's accounting policy as previously discussed in Note A[11].

# HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

## Notes to Financial Statements December 31, 2017 and 2016

### NOTE F - TEMPORARILY RESTRICTED NET ASSETS (CONTINUED)

During each year, net assets released from restrictions consisted of the following:

|                     | Year Ended<br>December 31, |                     |
|---------------------|----------------------------|---------------------|
|                     | 2017                       | 2016                |
| Time-restricted     | \$ 150,040                 | \$ 87,155           |
| Purpose restricted: |                            |                     |
| Research            | 481,332                    | 1,321,533           |
| Family services     | 143,100                    | 133,100             |
| Education           | 396,809                    | 392,829             |
| Chapter development | 123,041                    | 270,016             |
|                     | <u>\$ 1,294,322</u>        | <u>\$ 2,204,633</u> |

### NOTE G - PERMANENTLY RESTRICTED NET ASSETS

At December 31, 2017 and 2016, net assets of \$250,000 were permanently restricted, with investments earnings to be used to support medical research in the field of Huntington's disease.

### NOTE H - ACCOUNTING AND REPORTING FOR ENDOWMENTS

#### [1] The endowment:

The Society's endowment consists of one donor-restricted fund, established by the donor for the purpose of funding medical research in the field of Huntington's Disease.

#### [2] Interpretation of relevant law:

NYPMIFA is applicable to all of the Society's institutional funds, including its donor-restricted fund. The Board of Trustees adheres to NYPMIFA's requirements.

#### [3] Changes in endowment net assets, during each year:

|   | December 31, 2017         |                           |                   |
|---|---------------------------|---------------------------|-------------------|
|   | Temporarily<br>Restricted | Permanently<br>Restricted | Total             |
| Endowment net assets, beginning of year | \$ 14,877                 | \$ 250,000                | \$ 264,877        |
| Investment income                       | <u>2,554</u>              | <u>          </u>         | <u>2,554</u>      |
| Endowment net assets, end of year       | <u>\$ 17,431</u>          | <u>\$ 250,000</u>         | <u>\$ 267,431</u> |
|   | December 31, 2016         |                           |                   |
|   | Temporarily<br>Restricted | Permanently<br>Restricted | Total             |
| Endowment net assets, beginning of year | \$ 31,881                 | \$ 250,000                | \$ 281,881        |
| Investment losses                       | <u>(17,004)</u>           | <u>          </u>         | <u>(17,004)</u>   |
| Endowment net assets, end of year       | <u>\$ 14,877</u>          | <u>\$ 250,000</u>         | <u>\$ 264,877</u> |



## HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

### Notes to Financial Statements December 31, 2017 and 2016

#### NOTE H - ACCOUNTING AND REPORTING FOR ENDOWMENTS (CONTINUED)

##### [3] Changes in endowment net assets, during each year: (continued)

Temporarily restricted endowment represents that portion of allocated investment appreciation derived from permanently restricted endowment assets that has not been appropriated by the Board of Trustees for expenditure.

##### [4] Funds with deficiencies:

Due to unfavorable market fluctuations, from time to time the fair value of assets associated with individual donor-restricted endowment funds may decline below the historical dollar value of the donor's original, permanently restricted contribution. At December 31, 2017 and 2016, there were no deficiencies of this nature. Under the terms of NYPMIFA, the Society has no responsibility to restore such a decrease in value.

##### [5] Return objectives and risk parameters:

The Society has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding for programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets and assuming a moderate level of investment risk.

##### [6] Strategies employed for achieving objectives:

To satisfy its long-term, rate-of-return objectives, the Society relies on a total-return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The Society targets a diversified asset allocation to achieve its long-term return objectives within prudent risk constraints.

##### [7] Spending policy and relationship to investment objectives:

The Society evaluates its funding requirements on an annual basis and, accordingly, draws from its endowment appreciation on an as-needed and prudent basis. This is consistent with the Society's objective to maintain the purchasing power of the endowment assets held in perpetuity or for a specified term, as well as to provide additional real growth through new gifts and investment returns. In accordance with its policy, the Society elected to suspend appropriation from its endowment earnings for both 2017 and 2016.

#### NOTE I - COMMITMENTS

##### [1] Leases:

The Society has a capital lease agreement. The equipment was recorded at its fair value and is being depreciated over its estimated useful life. Depreciation expense associated with the asset is included in the accompanying statements of functional expenses. Capitalized leased equipment included as part of property and equipment on the accompanying statements of financial position amounted to \$22,814 for 2017 and 2016, respectively, with accumulated depreciation of \$9,126 and \$4,563, respectively. Depreciation expense related to the capitalized leased equipment amounted to \$4,563 during both 2017 and 2016.

In addition, the Society leases office space for its various offices under an operating lease agreement that expires on September 30, 2025.

## HUNTINGTON'S DISEASE SOCIETY OF AMERICA, INC.

### Notes to Financial Statements December 31, 2017 and 2016

#### NOTE I - COMMITMENTS (CONTINUED)

##### [1] Leases: (continued)

The future minimum annual rental on the leases is as follows:

| Year Ending<br>December 31,                             | Leases           |                    |
|---|------------------|--------------------|
|   | Capitalized      | Operating          |
| 2018  | \$ 5,871         | \$ 255,781         |
| 2019  | 5,871            | 262,175            |
| 2020  | 5,871            | 268,729            |
| 2021  | 3,424            | 275,448            |
| 2022  |                  | 282,334            |
| Thereafter  |                  | <u>813,113</u>     |
|   | 21,037           | <u>\$2,157,580</u> |
| Less: amount representing<br>interest on lease payments | <u>3,538</u>     |                    |
| Present value of minimum<br>lease payments              | <u>\$ 17,499</u> |                    |

Rent expense for 2017 and 2016 was \$284,712 and \$278,454, respectively. There are no lease commitments for chapter offices, since these rental obligations are renewable on a month-to-month basis.

##### [2] Line of credit:

The Society has a bank line of credit in the amount of \$500,000, which is collateralized by the general assets of the Society. The interest rate is based on LIBOR plus 3.00%. There were no draw downs on this line of credit during 2017 or 2016. The line of credit has been renewed through May 2018.

#### NOTE J - CREDIT RISK

The Society maintains its cash and cash-equivalent accounts in amounts which, at times, may exceed federally insured limits. The Society has not experienced any losses in such accounts, and management believes that the Society is not exposed to any significant risk of loss due to the failure of these financial institutions.